

Realty Capital Securities



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A full-service securities firm focused exclusively on direct investments in alternative asset classes. Realty Capital Securities is a purpose-built open architecture wholesale broker dealer that distributes first-class public and private direct investment programs.

▶ Why Realty Capital Securities?

- ▶ Seasoned Management Team
- ▶ Experienced Wholesalers
- ▶ Broad Wholesale Distribution Platform
- ▶ Efficient Back Office Operations
- ▶ Strong Working Relationship with DST Systems, Inc.
- ▶ Flexible Sponsorship Program
- ▶ Top-Down Compliance Integration

▶ Our Experience

Realty Capital Securities' sales, operations and executive management teams have extensive experience in financial services and provide expertise in investment program distribution, marketing and educational initiatives aimed at the direct investment industry.

- ▶ Distributor of Programs for American Realty Capital, Healthcare Trust of America and United Development Funding Collectively Exceeding \$4 Billion in Offering
- ▶ Wholesaling Team Members Have Raised Over \$5 Billion Historically
- ▶ Management Team Averages Over 20 Years of Industry Experience
- ▶ Experience in the Major Broker Dealer Systems
- ▶ 15 Years Average Wholesaler Experience
- ▶ Selling to Over 75,000 Registered Representatives Associated With Over 200 Broker Dealers

▶ Our Services

- ▶ Event and Conference Planning
- ▶ Sponsorship Support
- ▶ Regional Executive Conferences
- ▶ Due Diligence Meetings
- ▶ Dine Arouds
- ▶ Senior Management Support
- ▶ Roadshow Coordination
- ▶ Key Accounts/National Accounts Management
- ▶ Legal Services
- ▶ Marketing and Design
- ▶ Weekly Update Webinars